Körber Supply Chain Master Class Series

Today's Class: Leveraging automation and other technologies to address labor challenges





Speakers





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Supply Chain Master Class: Addressing Labor Challenges



Why are we here? What are we trying to accomplish?

Class Schedule:

- May 19: New labor challenges in warehousing (On-Demand)
- May 21: Adjusting your workforce to new regulations after COVID-19 (On-Demand)
- May 26: Mitigating retail execution challenges through technology optimization (On-Demand)
- May 28: Scaling up and down for seasonality or crisis (On-Demand)
- June 2: Leveraging automation and other technologies to address labor challenges

Next Supply Chain Master Class: Cold Storage Trends – Class starts on June 9

Housekeeping



All phone lines are muted

Recording of today's class and slides will be email to you within 48 hours

Questions:

- Ask questions during today's class in the GoToWebinar Questions window
- Questions will be addressed at the end of today's class or we will follow up with questions via email after class

Poll Question:

• Which of these have you currently automated? - OR - Which would you prioritize to automate first?

Handout: Warehouse automation & labor – friend or foe?

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Automation Myths



Automation...

- is the domain of mega shippers
- takes substantial investment
- replaces human labor
- needs custom-designed space
- once implemented is fixed and inflexible
- applies only to repetitive tasks and standard units
- does not scale up/down incrementally
- requires several months to install and get up to speed
- calls for specialists to remain on-hand for sustained performance

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Amazon workers stage pre-Christmas strike in Germany

by Alanna Petroff @AlannaPetroff (C) December 21, 2015: 4:44 PM ET

Labour shortage may break supply chain in Coronavirus lockdown extension

With millions of migrants either locked in or back home, and with every government statement on containment increasing the fear factor among workers, businesses are struggling to deploy even 20% of the required labour force.

ET Bureau | Last Updated: Apr 10, 2020, 08.00 AM IST

The Warehouse Labor Gap is Unsustainable

Posted by Clint Reiser on March 20, 2019 · No Comments

Hundreds of Amazon warehouse workers to call in sick in coronavirus protest

Employees say company has failed to provide adequate safety measures and has refused paid sick leave Labor shortages threaten European logistics boom, force Prologis to adapt assets

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 Author
 Cathal McElroy

 Theme
 Real Estate, Retail & Consumer Products



Labor Shortage Hurts Logistics Industry

Warehouse growth driven by e-commerce is running smack into the reality of nearly full employment.

David Sparkman SEP 10, 2018

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Rapid growth of e-commerce will create demand for an additional 452,000 warehouse and distribution workers in 2018-19, which could turn out to be unsustainable in the already labor-strapped industry, says a new report from CBRE, the international industrial real estate firm.





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The supply chain is speeding up



Are your people too?



The NIOSH lifting equation

JOB ANALYSIS WORKSHEET									
DEPARTMENT JOB TITLE ANALYSY'S NAME DATE	Shipping Package	3)T		JOB DESCRIPTION Loading paper supply rolls Example 2					
STEP 1. Measure and record task variables									
Object Weight (bs) L (AVG.) L (Mex.)	Hand Loc Origin H V	ation (in) Dest. H V	Verboal Distance (in) 0	Asymmetric A Or <u>igin</u> A	Ingle (degrees)	Frectuency Aste	Donaran (HBS) < 1	Object Coupling C	
STEP 2. Determine the multipliers and compute the RWL's RWL = LC \times HM \times VM \times DM \times AM \times FM \times CM ORIGINORIGINRWL == 51 \times .67 \times .98 \times .93 \times 1.0 \times 1.0 \times .90 = 28.0 LbsDESTINATIONRWL == 51 \times .50 \times .85 \times .93 \times 1.0 \times 1.0 \times .90 = 18.1 Lbs									
STEP 3. Compute the LIFTING INDEXORIGINLIFTING INDEX - $\frac{OBJECT WEIGHT (L)}{RWL} = \frac{35}{28.0} = 1.3$ DESTINATIONLIFTING INDEX - $\frac{OBJECT WEIGHT (L)}{FWL} = \frac{35}{18.1} = 1.9$									

Figure 9: Example 2, Job Analysis Worksheet

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Sources: Health&Safety Magazine

Leveraging automation

Reducing complexity in 4 steps

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A roadmap to more automated processes

1. Understanding your true labor cost

2. Identify areas for improvement

3. Select the right solution / technology

4. Addressing concerns about flexibility

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Do you know your real cost-of-labor?

appraisals

management

Shift-leaders

uniforms

Equipment

Team-leaders



insurances

health benefits

pension

pre-employement test

overtime

shift allowance

sick-leave

on-boarding training

recruitment

interviewing

base salary

advertising

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Source: Kane Logistics

Where to start?



Focus on the most time-consuming activities



Share of operational costs in a warehouse

Breakdown of order picking time

Different technologies to optimize different sub-tasks



Existing and emerging technologies



Source of chart:

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Source: John Bartholdi, Steven Hackman, 1998

Automation of order picking

Typical productivity by solution type











Conventional Picking

75 to 150 Orderlines/hr

Zone-based Picking

100 to 250 orderlines/hr

Good to Person

200 to 800 orderlines/hr

Good to Robot

200 to 800 orderlines/hr

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Source: Körber, Apics Anaheim (Park Logistics), TGW, Righthand Robotics

Selecting the right technology

Defining a framework for technology evaluation





Lowest cost-per-pick

Each technology has a sweetspot. Combinations are **often used**

Position is based on lowest-cost-per pick, including:

- MHE depreciation
- Labor cost
- Building rental
- maintenance

Many other factors will influence this chart, i.e.

- Size & shape of building,
- labor costs
- Product types & dimensions

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Addressing concerns: Changing paradigms

New technology solving the age-old problems of Automation



Automation is **not flexible enough**

Automation requires large investments

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Changing paradigms

New technology solving the age-old problems of Automation







Scales in small increments

Storage & throughput are independent

WH throughput



- Scales in large increments
- Storage & throughput are connected.

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Source: TGW; Autostore; Attabotics; Exotec

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Changing paradigms

New technology solving the age-old problems of Automation





Daily throughput is fixed/limited to a specific design value.

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Source: Magazino





Automation covers the basic workload and people can be added to deal with short-term peaks. This will give a much better ROI

Selecting the right technology

Defining a framework for technology evaluation





Lowest cost-per-pick

As new technology emerges, it will find it's place on the chart.

... But with typically a larger application-range due to higher flexibility

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Sources: Locus Robotics, Righthand Robotics, Libiao, Cohesio group (Körber)

Conclusion / wrap up

Automation can be a good solution to address labor challenges,

You will need a good understanding of your true labor cost, and where most of their time is spent.

Then, select the right solution to fit your business needs.

A new generation of solutions mitigates the traditional concerns attached to automation, offering better flexibility, scalability and better ROI.

Conquer supply chain complexity

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Questions & Discussion



Next Supply Chain Master Class Series! Kicks off on Tuesday, June 9

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Cold Storage Trends

Answers to today's cold storage issues rarely fall in your lap. Or do they? Join the presentations and discussion regarding AMR & voice in cold storage, traceability and food safety and much more.

June 9:

Cold storage and e-grocers: Changing environments

With more consumers than ever shopping online for groceries the Cold Storage supply chain is entering a rapidly changing era of consumer expectations. The need for supply chain technology integration, transparency and adaptability is crucial to meeting customer demands and responding to changing environments.

Contributor:

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